



# United Test and Assembly Center


A Leading Solutions Provider for Semiconductor Test and Assembly

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## **FY06 Results Briefing** **January 25, 2007**

**By Mr JC Lee**  
**Group President & CEO**





**FY06 & 4Q06 Highlights**



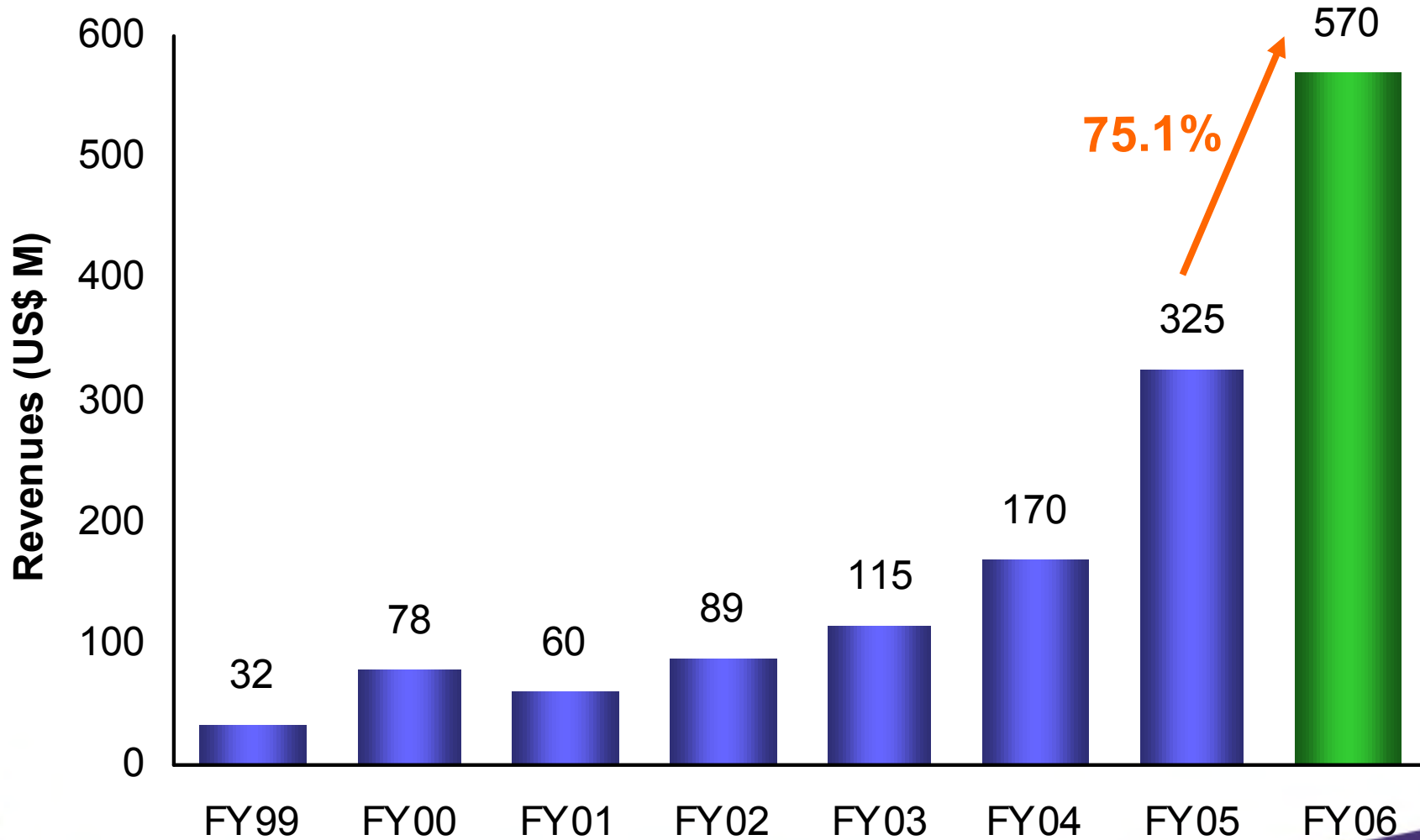
Outlook



Q & A

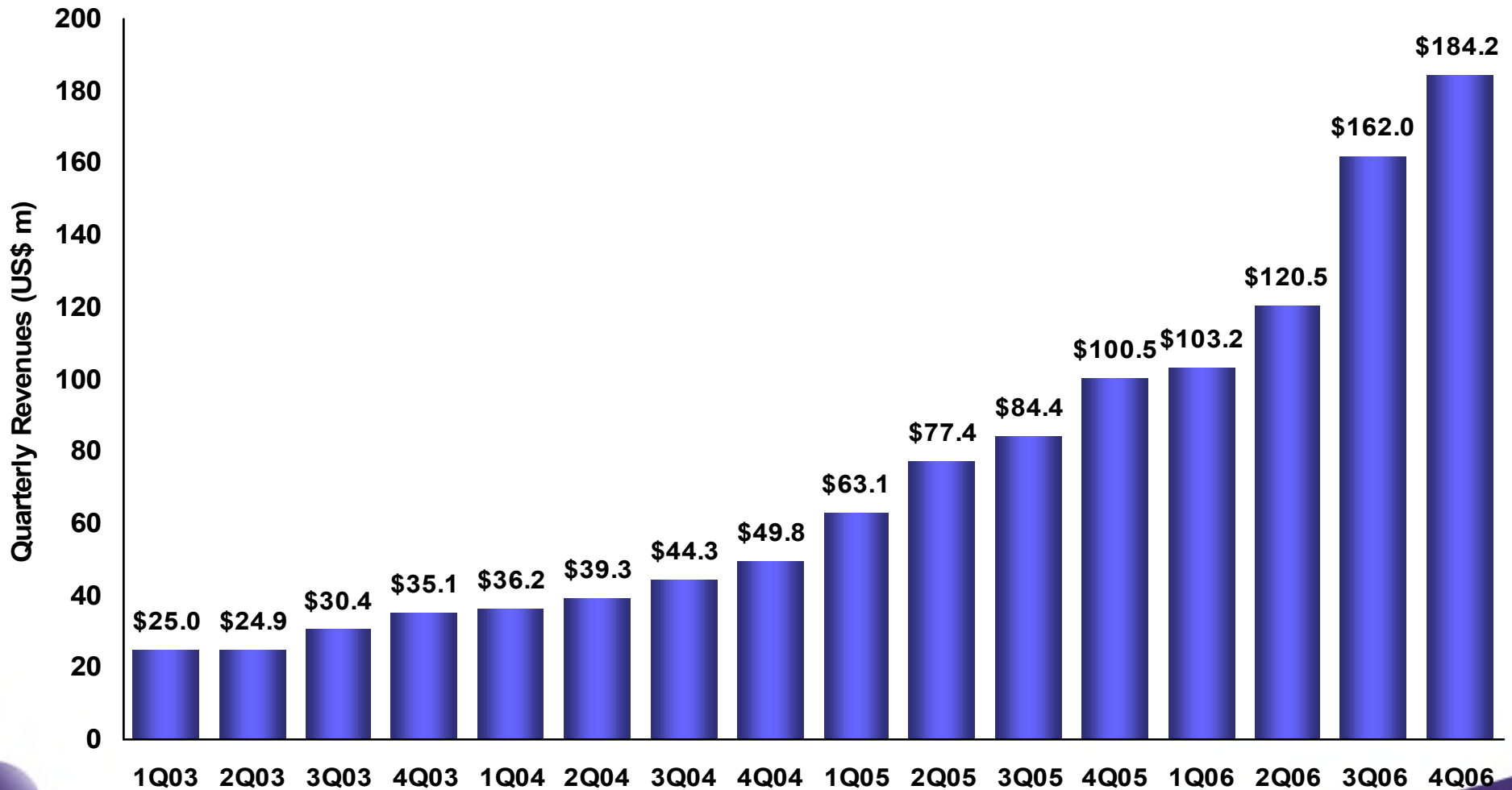
# FY06 Revenue

*FY06/FY05 growth was 75%, beating the 70% target set earlier*



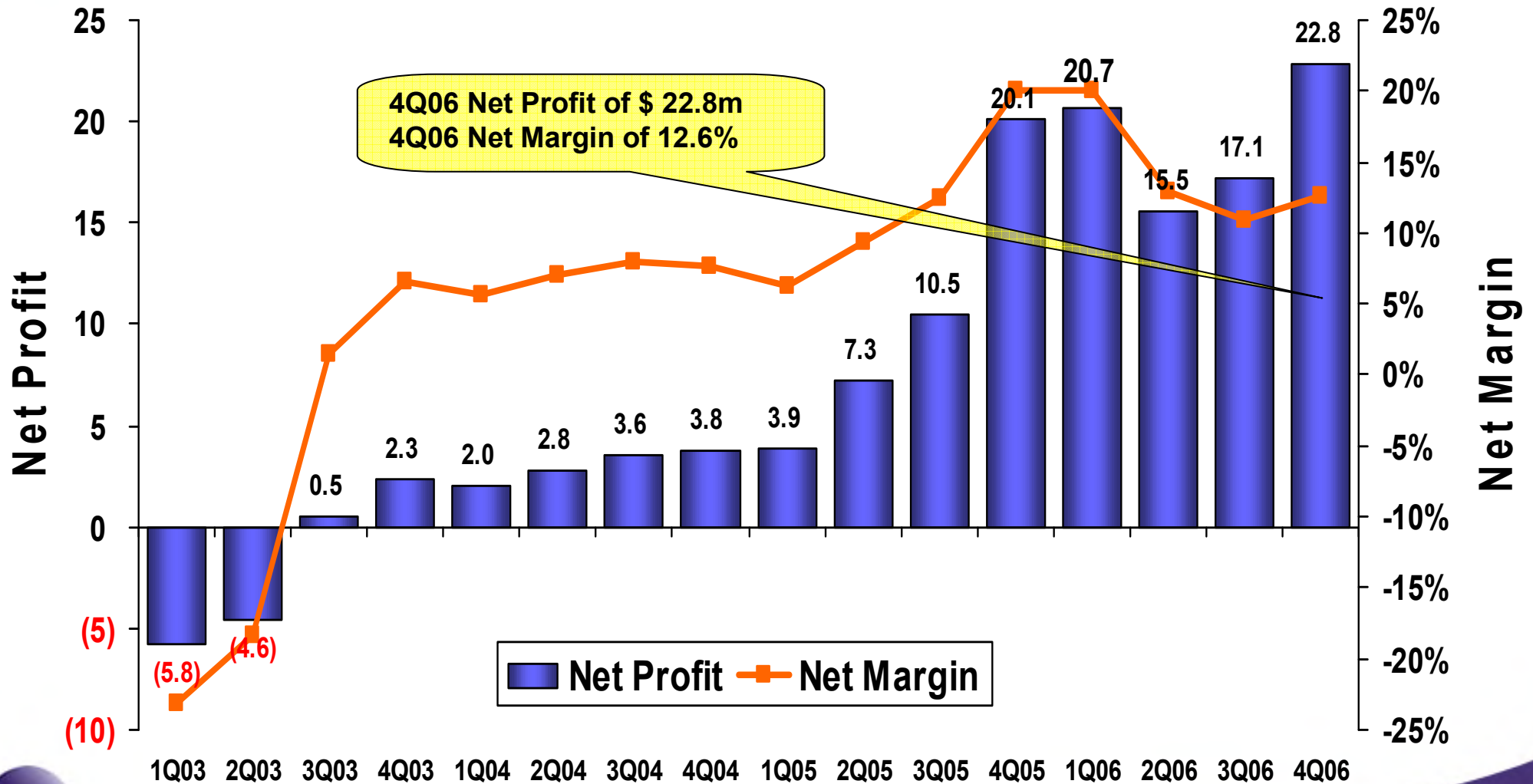
# Revenue Trends

*14 consecutive quarters of sequential growth  
4Q06 growth was 83.2% y-o-y and 13.7% q-o-q*



# Net Profit Trends

14 consecutive quarters of profitability

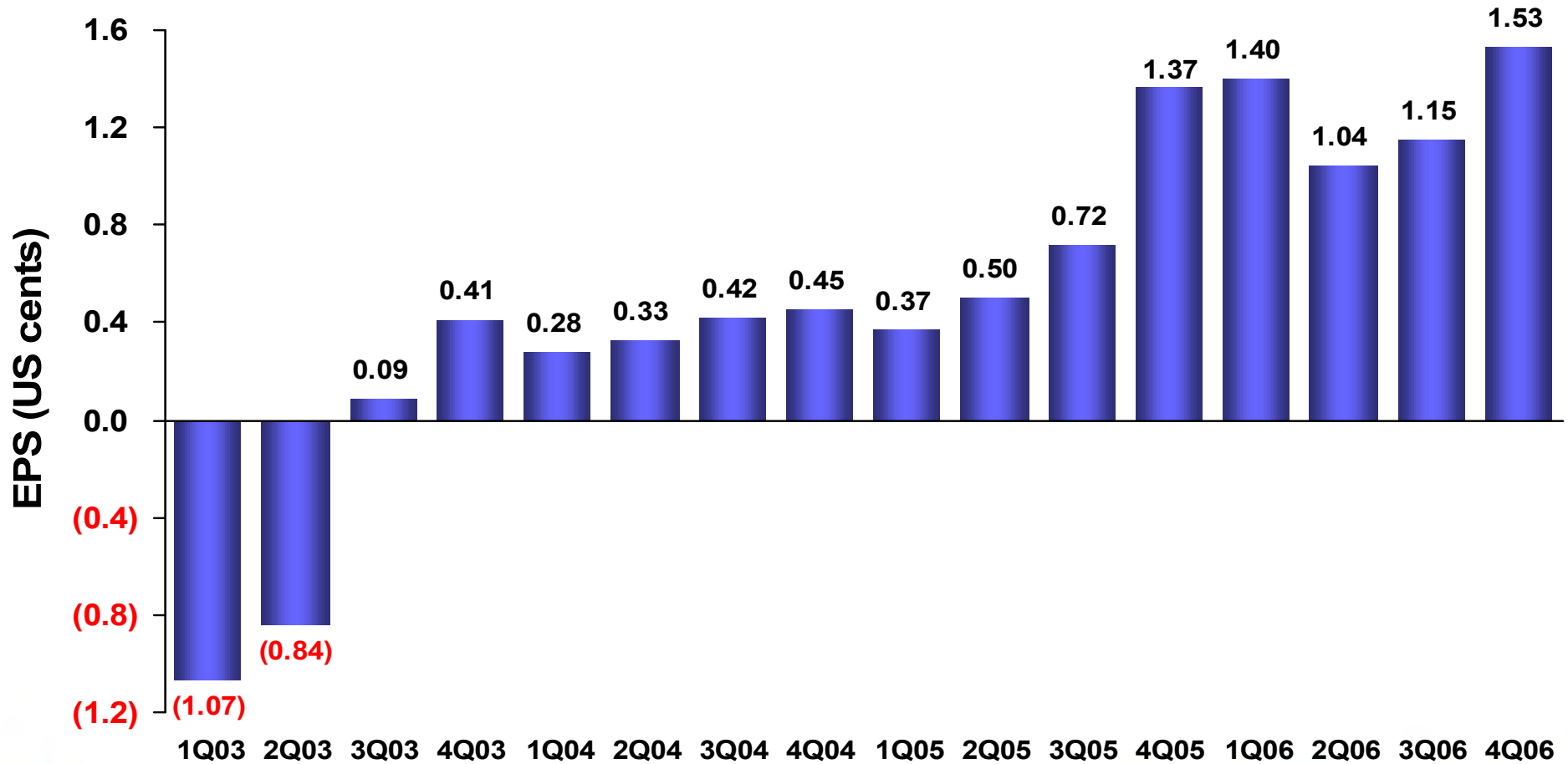


(1) Net profit is after minority interest, net margin is before minority interest consistent with revenue  
 (2) FY04 Profit figures adjusted for stock option expense for comparison purposes



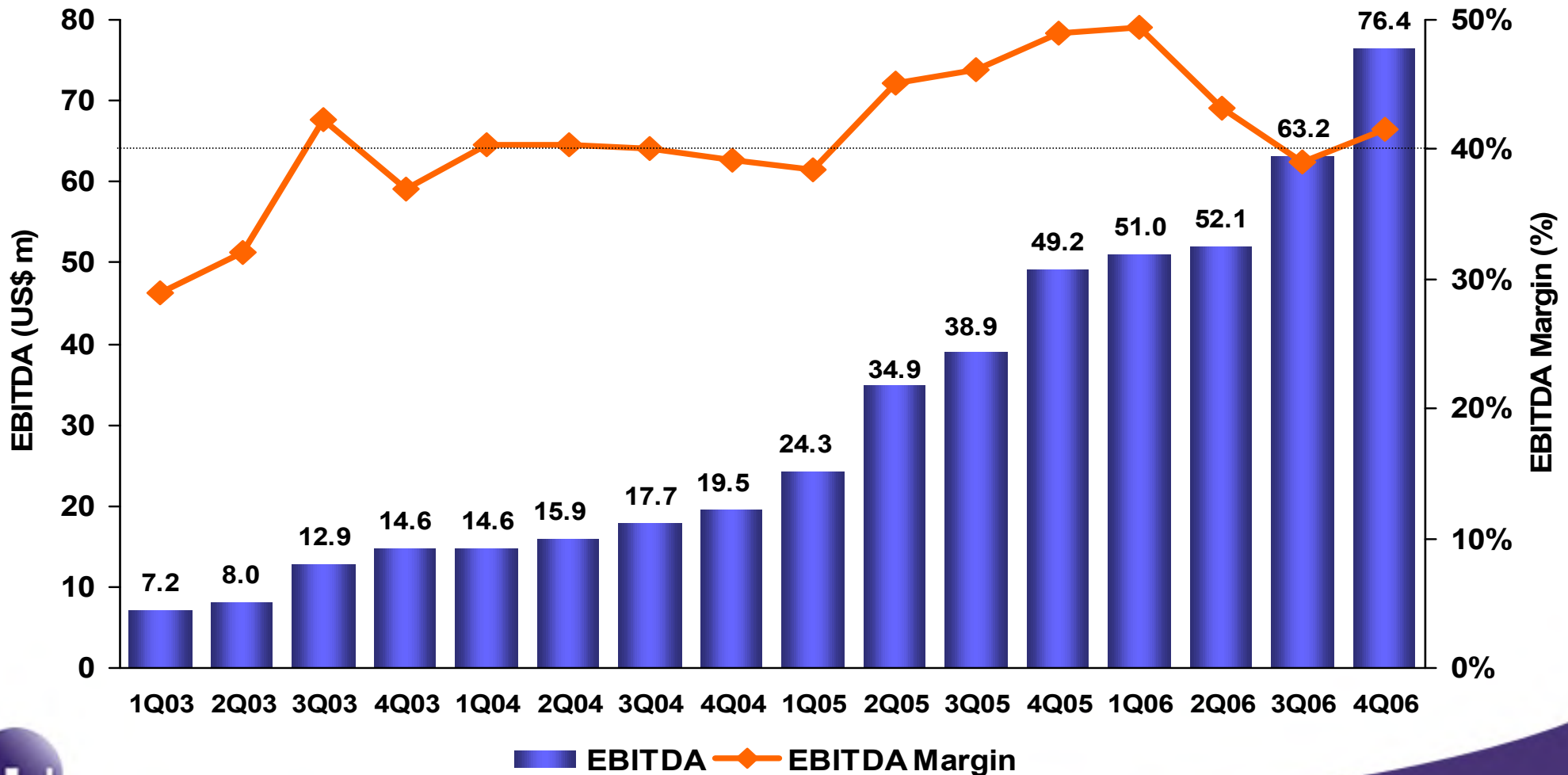
# Earnings Per Share

*Healthy EPS trend*



# EBITDA & EBITDA Margin

14 consecutive quarters of EBITDA margin holding at about 40%



# Balance Sheet Summary

*Strong cash balance; Balance sheet remains healthy*

in US\$ millions

31 December 2006

<b>Current Assets</b>	278.8
Cash & cash equivalents	76.4
Marketable securities (other financial assets)	17.7
<b>Non-Current Assets</b>	884.6
Fixed Assets	690.9
<b>Total Assets</b>	1,163.4
<b>Current Liabilities</b>	150.2
<b>Total Liabilities</b>	527.3
<b>Total Borrowings</b>	392.0
<b>Total Equity</b>	636.0

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<b>Leverage ratio</b>	<b>46.9%</b>
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Note: Leverage Ratio defined as Total Borrowings less Cash & Marketable Securities divided by Shareholders' Equity.

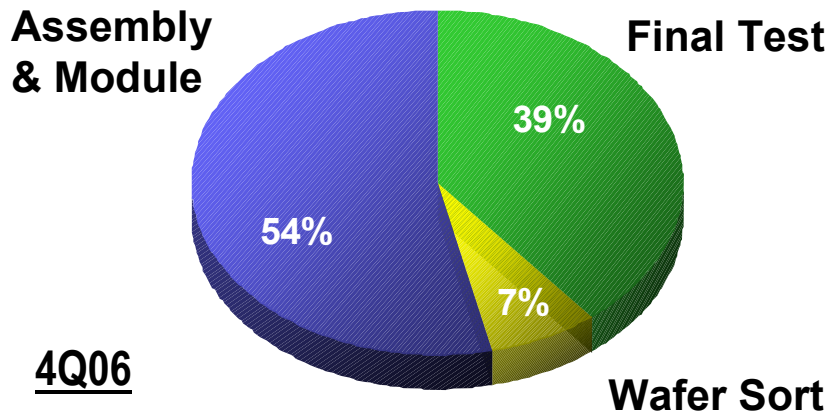




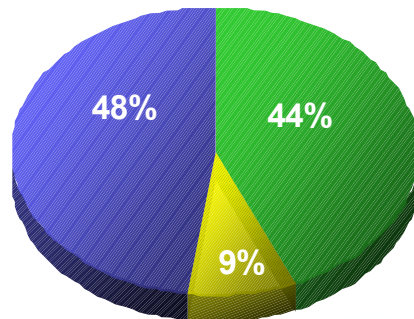
# Revenue By Business Activity

*Diversified product mix*

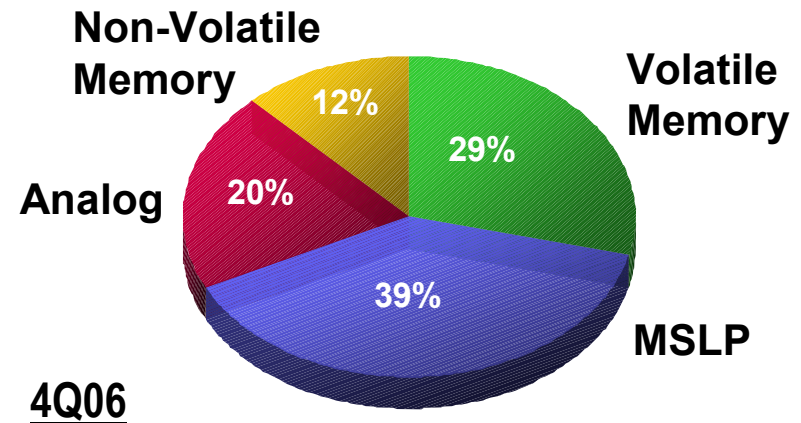
By Business Activity



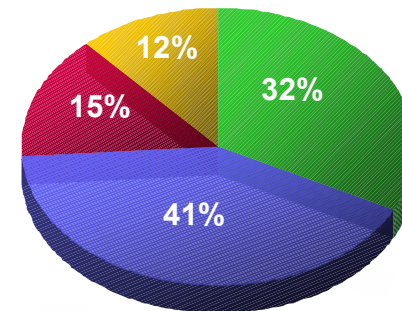
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By Product Mix



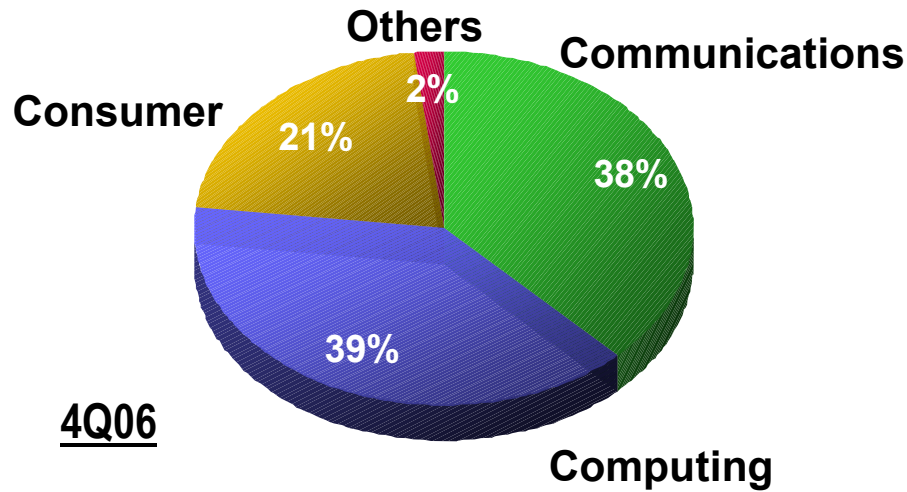
FY06



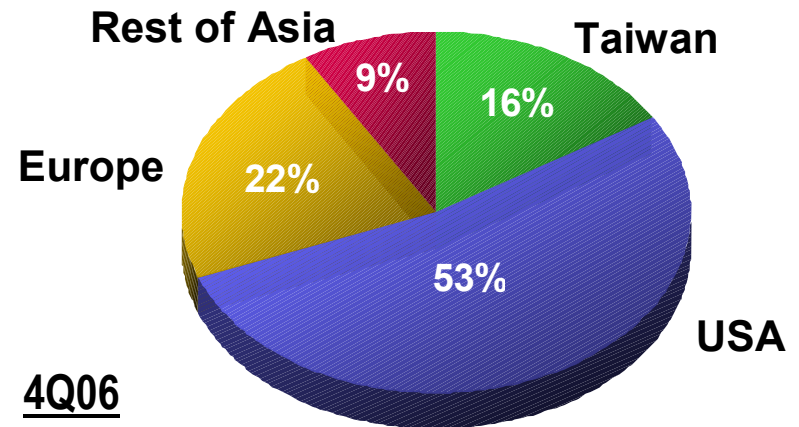
# Quarterly Revenue by Applications & Region

*Diversified applications*

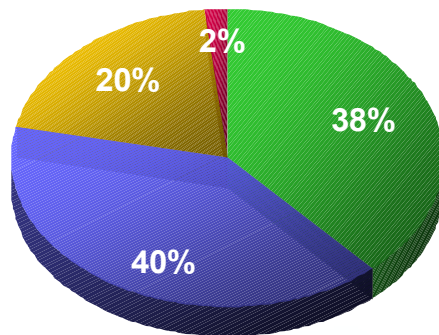
By Applications



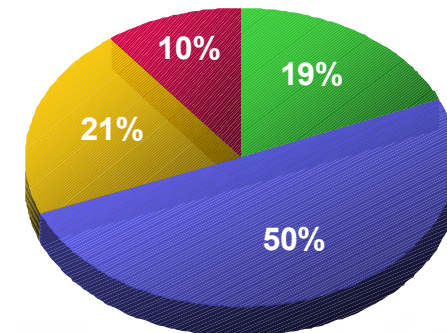
By Geographical Region



FY06



FY06



■ FY06 and 3Q06 Highlights

■ **Outlook**

■ Q & A



# 1Q07 Outlook

- **DRAM strength to continue**
  - Vista-ready PCs to have higher DRAM content
- **NAND flash seasonal softness**
- **Improving visibility for Mixed-Signal and Logic Products**
  - Seasonal softness for mobile and consumer devices
- **Analog market seasonal softness but demand for UTL's QFN is still healthy**
- **Synergies from UTL kicking in**
- **1Q07 to grow by –6% to 0% sequentially over 4Q06**



# Corporate Strategies

## 1. **Tri-Engines of Growth**

- Memory growth driver - DDR2 Transition, Windows Vista, NAND Flash and MCP Solutions
- Mixed-Signal growth drivers – digital consumer & 3G communications
- Analog growth drivers – steady and less volatile

## 2. **Capability, not just Capacity**

## 3. **To achieve #1 or #2 supplier status to customers**

## 4. **Anchor foundries and fabs for wafer sort business**

## 5. **Develop strategic partnership and M&A opportunities**



# Record Performance

*Most key financial performance indicators are at annual record levels*

UTAC GROUP	2002	2003	2004	2005	2006
Revenue (US\$' M)	88.7	115.4	169.6	325.5	569.9
Net profit (US\$' M)	(22.6)	(7.6)	12.1	41.8	76.1
EPS (US\$ cents)	(4.16)	(1.31)	1.44	2.85	5.10
		-	-	-	-
Gross Margin	-0.7%	10.1%	19.5%	24.3%	25.3%
Net Margin	-25.5%	-6.6%	7.2%	12.8%	13.5%
EBITDA (US\$' M)	27.8	42.7	67.4	142.0	242.7
EBITDA %	31.3%	37.0%	39.8%	43.6%	42.6%
ROE(%)	-19.3%	-6.3%	6.4%	10.6%	13.1%

(1) Net profit is after minority interest; net margin is before minority interest consistent with revenue  
 (2) ROE is calculated using equity base that average between the start and end of the fiscal year

