



Media Release

(all figures in US\$ unless otherwise stated)

GATE Announces FY2015 EBITDA of \$170.8M

Singapore, 15 February 2016 – Global A&T Electronics Ltd (GATE or the Company), subsidiary of UTAC Holdings Ltd (UTAC), a global semiconductor testing and assembly services provider headquartered in Singapore, today announced adjusted EBITDA of \$42.4M with sales of \$172.9M for 4Q15. FY2015 adjusted EBITDA was \$170.8M with sales of \$679.1M.

“Our fourth quarter sales were better than expected with demand recovering in some segments, particularly from Chinese handset customers. Business conditions however remain challenging going into 2016 as end market demand in mobile, tablets and computing remain weak. We may also see some volatility in major customers that are in the midst of consolidation as they reassess their manufacturing footprint.

While we have been making adjustments over 2015 as market conditions worsen, we have to take even more decisive actions now. We are planning a series of major cost reduction and restructuring exercises in 2016 that will tide us over this challenging period until the industry recovers and we see order recovery from new and existing customers,” said Dr. John Nelson, Chief Executive Officer of UTAC.

GATE's 4Q15 Results Highlight

- **Sales** increased 3.5% qoq to \$172.9M on higher MSLP and analog sales which offset lower memory sales.
- **Adjusted EBITDA** was higher at \$42.4M compared to \$41.2M in 3Q15 with higher revenue and adjusted EBITDA margin stable at 24.5%.
- **Gross profit margin** increased to 17.4% from 15.9% in 3Q15 due to higher sales, currency benefits and lower depreciation expenses, partially offset by product mix and pricing pressure.
- **Total SG&A and R&D expenses** declined to \$19.6M from \$22.4M mainly due to lower legal and IPO-related expenses.
- **Other Operating Expenses** totaled \$6.5M which included a \$4.1M impairment on fixed assets and a \$1.8M write-off of an aged tax receivable.
- **Non-operating items:** Net loss of \$3.0M mainly on currency loss on various currency forward contracts and a \$666K unrealized translation loss on balance sheet items due to the strengthening of USD against regional currencies. These losses are offset by currency benefits to cost of goods and operating expenses.

- **Cash and cash equivalents** was higher at \$183.9M as at end 4Q15 compared to \$176.6M as at end 3Q15. Capex was lower at \$18.9M compared to \$23.6M in 3Q15.

GATE's FY2015 Results Highlight

- **Sales** were \$679.1M, down 7.5% from FY2014. Gross margin was 16.2% compared to 16.6% in FY2014 as lower revenue was partially mitigated by cost reduction and lower depreciation.
- **Adjusted EBITDA** was \$170.8M representing 25.2% of revenue, compared to \$201.4M representing 27.4% in FY2014.
- **Operating expenses** rose 4.9% to \$92.5M from \$88.2M with higher SG&A expenses due to IPO-related and legal expenses.
- **Capex** was \$101.2M or 14.9% of revenue, compared to \$120.5M or 16.4% of FY2014 revenue. FY2015 capex breakdown: 58% for MSLP testers, 16% for WLCSP, 11% for Analog, 10% for infrastructure, and remaining 5% for memory and flip chip.
- **Cash** was \$183.9M as at end FY2015 compared to \$241.3M in FY2014.

GATE's 1Q16 Outlook

Based on current visibility, GATE has the following expectations for 1Q16:

- Sales expected to decline 8%-11% qoq due to weakness in the MSLP and Memory segments as a result of weak end market demand and pricing pressure. Analog revenue is expected to be approximately flat on a sequential basis.
- Gross margin is expected to be between 12-14% due to lower revenue and pricing pressure.
- FY2016 capex is expected to be approximately flat compared to FY2015 capex of \$101.2M.
- 1Q16 cash balance is expected to be lower by \$50-60M from 4Q15 level due to bond interest and high capex payments in the first quarter.

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Segmental Revenue*

| US\$ Millions | 2015 | 2014 | YOY | 3Q15 | 4Q15 | QOQ |
|----------------------|-------------|-------------|------------|-------------|-------------|------------|
| Memory | 83.0 | 95.3 | -13.0% | 22.8 | 21.7 | -5.0% |
| MS & Logic | 321.0 | 346.1 | -7.0% | 78.0 | 82.7 | 6.0% |
| Analog | 275.0 | 292.8 | -6.0% | 66.3 | 68.5 | 3.0% |

| US\$ Millions | 2015 | 2014 | YOY | 3Q15 | 4Q15 | QOQ |
|----------------------|-------------|-------------|------------|-------------|-------------|------------|
| Assembly | 440.3 | 483.7 | -9.0% | 108.1 | 114.0 | 5.5% |
| Test | 238.7 | 250.5 | -4.7% | 59.0 | 58.9 | -0.2% |
| Total Revenue | 679.1 | 734.1 | -7.5% | 167.1 | 172.9 | 3.5% |

Note:

* Certain amounts and percentages have been rounded; consequently, certain figures may add up to be more or less than the total amount.

Global A&T Electronics Ltd
Summary of Unaudited Consolidated Statement of Income
(all figures in US\$)

| Income Statement (\$'000) | Q4'14 | Q1'15 | Q2'15 | Q3'15 | Q4'15 | FY2014 | FY2015 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|
| Sales | 189,186 | 172,238 | 166,827 | 167,102 | 172,900 | 734,121 | 679,067 |
| Cost of Sales | (152,057) | (142,624) | (143,300) | (140,508) | (142,746) | (612,194) | (569,178) |
| Gross Profit | 37,129 | 29,614 | 23,527 | 26,594 | 30,154 | 121,927 | 109,889 |
| <i>Gross Profit Margin</i> | <i>19.6%</i> | <i>17.2%</i> | <i>14.1%</i> | <i>15.9%</i> | <i>17.4%</i> | <i>16.6%</i> | <i>16.2%</i> |
| SG&A | (18,410) | (17,815) | (17,383) | (19,681) | (17,251) | (65,438) | (72,130) |
| R&D | (2,570) | (2,111) | (2,076) | (2,674) | (2,378) | (11,109) | (9,240) |
| Other operating expenses | (1,031) | (387) | (3,876) | (387) | (6,504) | (11,673) | (11,154) |
| Operating Profit | 15,117 | 9,301 | 192 | 3,852 | 4,020 | 33,708 | 17,365 |
| Other income | 3,601 | 1,699 | 1,039 | 1,118 | 1,214 | 9,000 | 5,071 |
| Other gain/(loss) - net | 3,231 | 657 | 174 | 862 | (3,018) | 35,052 | (1,325) |
| Finance cost | (30,392) | (30,063) | (30,753) | (30,484) | (30,609) | (120,664) | (121,909) |
| Loss before tax | (8,442) | (18,406) | (29,347) | (24,652) | (28,393) | (42,905) | (100,798) |
| Income tax expense | (7,216) | (1,871) | (4,395) | (5,092) | (4,723) | (12,780) | (16,081) |
| Net Income | (15,658) | (20,277) | (33,742) | (29,744) | (33,116) | (55,685) | (116,879) |
| Income tax expense/(credit) | 7,216 | 1,871 | 4,395 | 5,092 | 4,723 | 12,780 | 16,081 |
| Finance expenses | 30,392 | 30,063 | 30,753 | 30,484 | 30,609 | 120,664 | 121,909 |
| EBIT | 21,950 | 11,657 | 1,406 | 5,832 | 2,216 | 77,759 | 21,111 |
| Depreciation of property, plant and equipment | 31,839 | 30,158 | 29,656 | 30,068 | 28,885 | 132,571 | 118,766 |
| Amortization of intangible assets | 3,949 | 3,984 | 3,947 | 3,603 | 3,688 | 15,988 | 15,222 |
| EBITDA | 57,738 | 45,799 | 35,008 | 39,503 | 34,789 | 226,318 | 155,099 |
| Restructuring cost | 384 | 443 | 205 | 276 | 167 | 4,206 | 1,091 |
| Net (gain)/loss on sale or impairment of fixed assets | 33 | (938) | 705 | (41) | 6,923 | - | 6,649 |
| Gain on sale of Building in Singapore | - | - | - | - | - | (28,603) | - |
| Legal Provisions | - | - | 3,000 | - | - | - | 3,000 |
| Foreign currency exchange - unrealised | - | - | - | - | 666 | - | 666 |
| Loss on write-off of net assets on liquidation of subsidiaries | 233 | - | - | - | - | 233 | - |
| Capital return from previously written off investment | (744) | - | - | - | - | (744) | - |
| Others (mainly IPO expenses) | - | 1,650 | 1,356 | 1,497 | (178) | - | 4,325 |
| Adjusted EBITDA | 57,643 | 46,953 | 40,274 | 41,235 | 42,367 | 201,409 | 170,830 |
| <i>Adjusted EBITDA Margin</i> | <i>30.5%</i> | <i>27.3%</i> | <i>24.1%</i> | <i>24.7%</i> | <i>24.5%</i> | <i>27.4%</i> | <i>25.2%</i> |
| Cash Flow (\$'000) | | | | | | | |
| Cash Balance at beginning of Period | 208,306 | 241,253 | 191,411 | 214,819 | 176,579 | 217,855 | 241,253 |
| Profit after tax | (15,658) | (20,277) | (33,743) | (29,744) | (33,116) | (55,685) | (116,879) |
| Depreciation | 31,839 | 30,158 | 29,656 | 30,068 | 28,884 | 132,571 | 118,766 |
| Amortisation | 3,949 | 3,984 | 3,947 | 3,603 | 3,688 | 15,988 | 15,222 |
| Finance Expense and Interest Income | 29,881 | 29,542 | 30,547 | 30,352 | 30,286 | 118,861 | 120,727 |
| Fair value loss on derivative financial instruments | - | - | 92 | 891 | (983) | - | - |
| Legal provisions | - | - | 3,000 | - | - | - | 3,000 |
| Impairment loss on and written off of property, plant and equipment | 33 | - | - | - | 4,122 | 6,758 | 4,122 |
| Impairment loss on non-current assets held-for-sale | - | - | 705 | - | 521 | - | 1,226 |
| Non-trade receivables written off | - | - | - | - | 1,799 | - | 1,799 |
| Change in Working Capital | 8,005 | (4,057) | 4,387 | 8,360 | (12,671) | 7,122 | (3,981) |
| Others | 1,446 | 610 | (2,250) | (1,646) | 3,119 | (35,234) | (167) |
| Net Cash Provided by Operating Activities | 59,495 | 39,960 | 36,341 | 41,885 | 25,650 | 190,380 | 143,836 |
| Payment for Acquisition of Fixed Assets and Intangible Assets | (37,644) | (33,977) | (24,753) | (23,614) | (18,870) | (120,512) | (101,214) |
| Proceeds from the Sale of Fixed Assets and asset held for sales | 11,092 | 2,114 | 2 | 520 | 602 | 72,445 | 3,238 |
| Interest | 216 | 232 | 136 | 130 | 325 | 1,803 | 823 |
| (Amount due from)/repayment of loan from intercompany | - | - | 12,084 | (247) | 247 | (11,725) | 12,084 |
| Others | 452 | (466) | 301 | 55 | 233 | 11 | 77 |
| Net Cash Provided (Used) in Investing Activities | (25,884) | (32,097) | (12,230) | (23,156) | (17,463) | (57,978) | (84,992) |
| Interest paid | (617) | (56,922) | (560) | (56,892) | (654) | (106,649) | (115,028) |
| Proceed/repayment loan and borrowing, net | (74) | (87) | (143) | (77) | (164) | (260) | (471) |
| Others | (20) | (696) | - | - | - | (2,047) | (696) |
| Net Cash Provided (Used) in Financing Activities | (711) | (57,705) | (703) | (56,969) | (818) | (108,956) | (116,195) |
| Restricted cash | 47 | 47 | 47 | 47 | (46) | (49) | - |
| Cash Balance at End of Period | 241,253 | 191,458 | 214,866 | 176,626 | 183,901 | 241,252 | 183,901 |

Global A&T Electronics Ltd
Summary of Unaudited Consolidated Balance Sheet
(all figures in US\$)

| Balance Sheet (\$'000) | Q4'14 | Q1'15 | Q2'15 | Q3'15 | Q4'15 | FY2014 | FY2015 |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Current Assets | | | | | | | |
| Cash and Cash Equivalents | 241,253 | 191,458 | 214,866 | 176,626 | 183,900 | 241,253 | 183,900 |
| Trade and Other Receivables | 111,624 | 111,711 | 109,688 | 111,817 | 122,352 | 111,624 | 122,352 |
| Inventories | 41,045 | 41,437 | 39,036 | 39,668 | 39,003 | 41,045 | 39,003 |
| Other Current Assets | 10,281 | 10,719 | 9,540 | 9,480 | 6,826 | 10,281 | 6,826 |
| Total Current Assets | 404,203 | 355,325 | 373,130 | 337,591 | 352,081 | 404,203 | 352,081 |
| Non-Current Assets | | | | | | | |
| Property, Plant and Equipment | 503,486 | 490,593 | 501,103 | 485,106 | 464,529 | 503,486 | 464,529 |
| Goodwill | 643,405 | 643,405 | 643,405 | 643,405 | 643,405 | 643,405 | 643,405 |
| Intangible Assets | 49,679 | 45,698 | 43,911 | 42,449 | 39,881 | 49,679 | 39,881 |
| Trade and Other Receivables | 11,725 | 12,014 | - | - | - | 11,725 | - |
| Other Non-Current Assets | 8,566 | 6,714 | 7,229 | 6,705 | 6,516 | 8,566 | 6,516 |
| Total Non-Current Assets | 1,216,861 | 1,198,424 | 1,195,648 | 1,177,665 | 1,154,330 | 1,216,861 | 1,154,330 |
| Total Assets | 1,621,064 | 1,553,749 | 1,568,778 | 1,515,256 | 1,506,411 | 1,621,064 | 1,506,411 |
| Current Liabilities | | | | | | | |
| Trade and other payables | 131,004 | 108,258 | 128,493 | 133,175 | 125,121 | 131,004 | 125,121 |
| Accrued interest payables | 46,969 | 18,474 | 46,969 | 18,808 | 46,969 | 46,969 | 46,969 |
| Deferred Income | - | - | 44 | 26 | 217 | - | 217 |
| Other current liabilities | 11,002 | 14,213 | 14,790 | 16,409 | 13,860 | 11,002 | 13,860 |
| Total Current Liabilities | 188,975 | 140,945 | 190,296 | 168,418 | 186,166 | 188,975 | 186,166 |
| Non-Current Liabilities | | | | | | | |
| Long Term Debt | 1,098,977 | 1,100,156 | 1,101,863 | 1,103,352 | 1,104,833 | 1,098,977 | 1,104,833 |
| Deferred Tax Liabilities | 6,450 | 6,066 | 4,884 | 4,934 | 7,294 | 6,450 | 7,294 |
| Deferred Income | 81 | 63 | - | - | - | 81 | - |
| Long Term Benefit Obligations | 22,356 | 22,598 | 21,958 | 20,865 | 21,324 | 22,356 | 21,324 |
| Total Non-Current Liabilities | 1,127,864 | 1,128,883 | 1,128,705 | 1,129,151 | 1,133,451 | 1,127,864 | 1,133,451 |
| Total Liabilities | 1,316,839 | 1,269,828 | 1,319,001 | 1,297,569 | 1,319,617 | 1,316,839 | 1,319,617 |
| Total Equity | 304,225 | 283,921 | 249,777 | 217,687 | 186,794 | 304,225 | 186,794 |
| Total Equity and Liabilities | 1,621,064 | 1,553,749 | 1,568,778 | 1,515,256 | 1,506,411 | 1,621,064 | 1,506,411 |

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Forward-looking statements

This press release includes statements that are, or may be deemed to be, "forward-looking statements" within the meaning of U.S. securities laws. These statements appear in a number of places throughout this press release and include statements regarding our intentions, beliefs or current expectations concerning, among other things, our results of operations, financial condition, liquidity, prospects, growth, strategies and the industries in which we operate.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Forward-looking statements are not guarantees of future performance and our actual results of operations, financial condition and liquidity, and the development of the semiconductor industry may differ materially from those made in or suggested by the forward-looking statements contained in this press release. Important factors that could cause those differences include, but are not limited to: the cyclical nature of the semiconductor industry; our reliance on certain major customers, our history of substantial losses; our ability to manage our geographically diverse manufacturing facilities and expand our business, our significant indebtedness affecting our operations and our ability to repay or refinance our indebtedness as it falls due; increased competition from other companies and our ability to retain and increase our market share; pending litigation by certain holders of our senior secured notes, litigation relating to our intellectual property and other potential legal liabilities; our ability to successfully develop new technologies; our ability to acquire equipment and supplies necessary to meet our business needs; our ability to generate sufficient cash to meet our capital expenditure requirements; our ability to hire and maintain qualified personnel; fires, natural disasters, acts of terrorism and other developments outside our control; the political stability of our local region; and general local and global economic conditions.

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